

| INCOME SUMMARY | 2017/18 Budget £ | 2017/18 Forecast £ | 2018/19 Budget £ |
|---------------------------------------|---------------------------------|-----------------------------------|---------------------------------|
| Grants | 81,220 | 87,194 | 79,648 |
| Countryside Stewardship Staff Uplift | 104,840 | 104,840 | 104,840 |
| Charitable Receipts and Donations | 68,100 | 68,100 | 69,100 |
| Licences & Forest Rate | 183,010 | 194,085 | 192,378 |
| Visitors | 12,000 | 16,860 | 16,600 |
| Sundry Receipts | 7,390 | 12,013 | 12,150 |
| Financial | 600 | 10 | 10 |
| TOTAL UNRESTRICTED CORE INCOME | 457,160 | 483,102 | 474,726 |

| | | | |
|--|--------|--------|---|
| Restricted Funds (designated for specific purpose) See paragraph 2.6 | 18,500 | 63,782 | - |
|--|--------|--------|---|

| | | | |
|--|---|---|--------|
| Amount agreed to be allocated from Reserves | - | - | 29,610 |
|--|---|---|--------|

| | | | |
|--------------------------|----------------|----------------|----------------|
| TOTAL CORE INCOME | 475,660 | 546,884 | 504,336 |
|--------------------------|----------------|----------------|----------------|

| EXPENDITURE SUMMARY | 2017/18 Budget £ | 2017/18 Forecast £ | 2018/19 Budget £ |
|---|---------------------------------|-----------------------------------|---------------------------------|
| Core Forest Staff Costs | 309,895 | 324,571 | 344,616 |
| Administration Overheads | 53,275 | 64,693 | 62,220 |
| Visitors | 6,500 | 22,222 | 5,100 |
| Forest Centre Development (see paragraph 2.6) | - | 20,311 | - |
| Operational expenses (see paragraph 2.6) | 74,955 | 95,473 | 68,850 |
| Financial | 19,410 | 19,850 | 21,750 |
| TOTAL NON CAPITAL CORE EXPENDITURE | 474,035 | 547,120 | 502,536 |

| | | | |
|---------------------------------------|--------------|--------------|--------------|
| Total Core Capital Expenditure | 1,600 | 1,800 | 1,800 |
|---------------------------------------|--------------|--------------|--------------|

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|-------------------------------|----------------|----------------|----------------|
| TOTAL CORE EXPENDITURE | 475,635 | 548,920 | 504,336 |
|-------------------------------|----------------|----------------|----------------|

| SURPLUS/DEFICIT PROJECTION | BUDGET to YE 2017/18 | FORECAST to YE 2017/18 | BUDGET to YE 2018/19 |
|-----------------------------------|-------------------------------------|---------------------------------------|-------------------------------------|
| Total Income | 475,660 | 546,884 | 504,336 |
| Total Expenditure | 475,635 | 548,920 | 504,336 |
| Surplus/Deficit | 25 | (2,036) | 0 |

Ashdown Forest Finances

Core Budget 2018/19

| INCOME | 2017/18 | 2017/18 | 2018/19 |
|---|------------------|-------------------|----------------|
| | Budget Agreed | Forecast to YE | Budget Plan |
| | £ | £ | £ |
| Grants | 81,220 | 87,194 | 79,648 |
| ESCC | 68,220 | 68,220 | 61,398 |
| WDC | 13,000 | 18,974 | 13,000 |
| Parish Councils | - | - | 5,250 |
| Other Grants | - | - | - |
| Countryside Stewardship Staff Uplift | 104,840 | 104,840 | 104,840 |
| Core staff: 1.8 multiplier difference above employee cost | 54,840 | 54,840 | 54,840 |
| Contracted-out in-house staff | 50,000 | 50,000 | 50,000 |
| Charitable Receipts and Donations | 68,100 | 68,100 | 69,100 |
| Ashdown Forest Trust | 65,100 | 65,100 | 65,100 |
| Donations | 3,000 | 3,000 | 4,000 |
| Restricted Funds (designated for a specific purpose) | 18,500 | 63,782 | - |
| Friends of Ashdown Forest | 5,550 | 33,000 | - |
| AF Conservation Trust | - | 15,832 | - |
| Ashdown Forest Riding Association | 2,500 | 2,500 | - |
| Feed in Tariff (solar panels) | 1,200 | 1,200 | - |
| Education income | 2,000 | 4,000 | - |
| CS Income for school visits | 7,250 | 7,250 | - |
| Licences and Forest Rate | 183,010 | 194,085 | 192,378 |
| Acknowledgement Rent for Access Tracks | 22,000 | 22,000 | 23,100 |
| Other Rents/Licences and Wayleaves | 93,320 | 93,895 | 93,770 |
| Riding Permits | 31,000 | 35,000 | 34,000 |
| Forest Rate | 22,800 | 23,000 | 23,940 |
| Licence preparation/deed of covenant/consideration fees | 10,540 | 10,540 | 11,968 |
| Temporary licences (incl Filming, Wood, Events) | 3,350 | 9,650 | 5,600 |
| Visitors | 12,000 | 16,860 | 16,600 |
| Barn sales | 7,700 | 10,800 | 9,800 |
| Exhibition sales | 200 | 200 | 200 |
| AF Centre Events (<i>Pop-up café, Sheep Proof Your Dog</i>) | 2,900 | 4,700 | 4,500 |
| Hire of premises/equipment/staff time | 1,000 | 1,080 | 2,000 |
| Talks by staff | 200 | 80 | 100 |
| Sundry Receipts | 7,390 | 12,013 | 12,150 |
| Forest products | - | - | - |
| Grazing project income | 4,550 | 8,913 | 8,650 |
| Miscellaneous other (incl. memorials) | 1,840 | 3,100 | 2,500 |
| Renewable Heat Incentive (RHI) | 1,000 | - | 1,000 |
| Financial | 600 | 10 | 10 |
| Bank Interest | 600 | 10 | 10 |
| Sale of Assets | - | - | - |
| TOTAL INCOME | 475,660 | 546,884 | 474,726 |

Ashdown Forest Finances

Core Budget 2018/19

| EXPENDITURE | 2017/18 | 2017/18 | 2018/19 |
|---|----------------|----------------|----------------|
| | Budget | Forecast | Budget |
| | Agreed | to YE | Plan |
| | £ | £ | £ |
| Staff Costs (Core team only) | 309,895 | 324,571 | 344,616 |
| Gross salaries | - | 253,158 | 329,616 |
| Employer's NI | - | 15,790 | - |
| Employer's pension contribution | - | 54,028 | 15,000 |
| Temporary Staff | - | 1,485 | - |
| Recruitment Expenses | - | 110 | - |
| Administration Overheads | 53,275 | 64,693 | 62,220 |
| Forest Centre Running costs (rates, utilities, maintenance) | 17,015 | 22,733 | 21,705 |
| Post, phone, printing, stationery | 5,700 | 5,400 | 5,825 |
| Professional fees (audit, accountancy, legal) | 9,500 | 13,500 | 10,850 |
| Insurances | 16,060 | 16,060 | 16,840 |
| IT | 4,500 | 6,500 | 6,500 |
| Miscellaneous | 500 | 500 | 500 |
| Visitors | 16,500 | 22,222 | 5,100 |
| Information Centre (Shop stock) | 2,000 | 4,000 | 3,000 |
| Education Programme | 12,000 | 15,514 | - |
| Forest Centre Events | 2,500 | 2,708 | 2,100 |
| Forest Centre Development | 0 | 20,311 | - |
| Education Barn upgrade | - | - | - |
| Forest Centre Development | - | 20,311 | - |
| Operational expenses | 74,955 | 95,473 | 68,850 |
| Transport, machinery, equipment (incl vehicle insurance) | 47,300 | 47,000 | 45,050 |
| Staff expenses | 3,875 | 3,875 | 3,950 |
| Staff and volunteer training | 1,000 | 2,200 | 2,500 |
| Volunteer expenses | 2,300 | 2,300 | 2,550 |
| Bye laws and signage | 500 | 200 | 500 |
| Non-CS conservation (dangerous trees, exotics) | 3,000 | 3,000 | 5,000 |
| Vachery | - | - | - |
| General Operations (car parks, bridges, litter, rides) | 15,200 | 35,002 | 7,750 |
| Other (memorials, subs, misc. amenity costs) | 1,780 | 1,896 | 1,550 |
| Financial | 19,410 | 19,850 | 21,750 |
| Credit card terminal | 800 | 800 | 850 |
| Bank charges | 610 | 950 | 800 |
| Input VAT irrecoverable | 18,000 | 18,000 | 20,000 |
| Total non capital Expenditure | 474,035 | 547,120 | 502,536 |
| Capital expenditure | 1,600 | 1,800 | 1,800 |
| TOTAL EXPENDITURE | 475,635 | 548,920 | 504,336 |

Ashdown Forest Finances**Core Budget 2018/19**

| The Conservators of Ashdown Forest – Reserves | £ |
|--|------------------|
| Reserves 1 April 2017 | 307,518 |
| Forecast Income 2018/19 | 474,726 |
| Forecast Expenditure 2018/19 | <u>(504,336)</u> |
| Forecast reserves at 31 March 2019 | 277,907 |

Ashdown Forest Trust Fund 2018/19 Projected Income and Expenditure

| ASHDOWN FOREST TRUST FUND | Budget 2017/18 | Draft Budget 2018/19 |
|--|---------------------------|---------------------------------|
| Income | £ | £ |
| Royal Ashdown Forest Golf Club- Rent | 70,000 | 70,000 |
| Bank Interest | 385 | 15 |
| | 70,385 | 70,015 |
| Expenditure | | |
| Conservators of Ashdown Forest- Annual Grant | 65,100 | 65,100 |
| Professional & Audit Fees | 4,000 | 6,740 |
| | 69,100 | 71,840 |
| Surplus/Deficit | 1,285 | (1,825) |
| Balance Brought Forward | 159,339 | 160,624 |
| Balance Carried Forward | 160,624 | 158,799 |

Countryside Stewardship Budget: Calendar Year 2018

DRAFT

| RESERVE FORECAST TO YEAR END 2018 | £ |
|--|---------------|
| Reserve brought forward at end of 2017 | 169,949 |
| <i>Ring-fenced surplus from Woodland CS (WD2): Deer project: 2018</i> | (3,834) |
| <i>Target Reserve for 6 months CS staff costs(year 3): Target £72k</i> | (60,000) |
| Income/Expenditure Surplus/(Deficit) forecast for year end 2018 | (26,295) |
| Forecast Reserve/Project Carry Over for year end 2018 | 79,820 |

INCOME/EXPENDITURE SUMMARY

| | INCOME | EXPENDITURE |
|---|---------------------|---------------------|
| | Budget 2018 £ | Budget 2018 £ |
| Heathland Area Payment (LH1) | 431,775 | 452,275 |
| Bracken Supplement (SP3) | 33,651 | 39,496 |
| Educational Visits (ED1) and Access (AC1) | 7,250 | 7,250 |
| Woodland CS (WD2): Woodland Management | 5,000 | 4,950 |
| Woodland CS (WD2): Deer project - see supporting budget | 45,000 | 45,000 |
| Additional Income | - | - |
| TOTALS | 522,676 | 548,971 |

EXPENDITURE BY PROJECT

CS EXPENDITURE DETAIL (NET VALUES)

| | Budget 2017 £ | Budget 2018 £ |
|---|---------------------|---------------------|
| CORE STAFF COSTS (excl. deer co-ordinator) | | |
| Core staff (funded by LH1) Totals | 173,089 | 143,670 |
| <i>Total cost to employer (to include NI, pension)</i> | 124,468 | 104,361 |
| <i>1.8 multiplier difference to be attributed to Forest Core Budget</i> | 48,621 | 39,309 |

PROJECTS SUMMARY

| | Budget 2017 £ | Budget 2018 £ |
|---|---------------------|---------------------|
| Heathland Area Projects (LH1) | 247,173 | 137,817 |
| 01 - MH31/03 Manage Scrub (Gorse) | 3,074 | 10,714 |
| 02 - AP30/01 Wild Fire Risk and Plan | 3,500 | - |
| 03 - MH31/01 Birch, Oak, Willow and Scots Pine Control | 35,000 | 15,000 |
| 04 - MS00/02 Remove Rhododendron and Gaultheria (Heathland) | 5,000 | 1,700 |
| 05 - MD31/01 Provide/Maintain Livestock Control Structures (Invisible) | - | 2,000 |
| 07 - MD31/02 Provide/Maintain Livestock Control Structures (Visible) | 41,464 | 35,000 |
| 08 - MG00/01 Conservators Grazing - Cattle | 13,000 | 10,000 |
| 09 - MG00/02 Commoners Headage Payments | 32,000 | 27,045 |

| | | |
|---|---------------|---------------|
| 10 - MG00/03 Commoners Herd Project - Cattle | - | - |
| 11 - MG10/01 Conservators Grazing - Sheep | 9,500 | 9,325 |
| 12 - MG20/01 Conservators Grazing - Ponies | 3,000 | 2,140 |
| 13 - MD03/01 Livestock Welfare Facility | 80,000 | - |
| 14 - MH37/01 Manage Heather | 3,500 | 3,500 |
| 15 - MH32/03 Manage Grassland (Mowing) | 1,000 | 1,300 |
| 16 - MH31/02 Removal of Invasive Woodland | - | - |
| 19 - MS10/01 Control of native species (spraying) | 3,500 | 6,380 |
| 21 - MH04/01 Annual mowing of woodland rides | - | - |
| 25 - MH61/01 Manage Habitat (open waters, etc) by excavation | 2,500 | 2,000 |
| 26 - MH64/01 Manage Habitat (open waters, etc) | 1,000 | 320 |
| 27 - MI00 Inform Stakeholders | 1,000 | 1,000 |
| 29 - MI100 Ashdown Forest Life | 7,000 | 6,000 |
| 31 - AT50 Volunteer Expenses | 1,135 | 4,193 |
| 32/35 - ML80/30 Stakeholder Liaison (Biomass, Meat, Retail, Neighbours) | 1,000 | 200 |
| Bracken Supplement (SP3) | 33,800 | 39,496 |
| 05 - MH32/02 Bracken Control | 33,800 | 39,496 |
| Educational Visits (ED1) and Access (AC1) | 10,250 | 7,250 |
| 28 - MI60 School Visits - Teacher time & support costs (ED1) | 7,250 | 7,250 |
| 28 - MI60 School Visits - Materials (AC1) | - | - |
| 30 - ME02/01 Maintain signs & boards (AC1) | 3,000 | - |

| PROJECTS SUMMARY | Budget | Budget |
|---|----------------|----------------|
| | 2017 | 2018 |
| | £ | £ |
| Woodland CS (WD2): Woodland Management | 5,950 | 4,950 |
| 17 - MS00/01 Rhododendron Removal by Cutting/Spraying (Woodland) | 4,167 | 4,167 |
| 18 - MS00/03 Remove Turkey Oak | 783 | 783 |
| 20 - MH02/01 Create Glades | 1,000 | - |
| Woodland CS (WD2): Deer Management | 70,040 | 45,000 |
| 22 - MS30/01 Deer Project additional costs (excl. staff cost) | 41,764 | 16,442 |
| Staff cost: Total cost to employer (to include NI, pension) | 20,271 | 20,299 |
| 1.8 multiplier on staff cost - difference attributed to Forest Core Budget | 8,005 | 8,259 |
| ADDITIONAL EXPENDITURE (LH1-funded) | 51,223 | 170,788 |
| Contracted-in staff | - | 13,500 |
| Staff Expenses and Training | 3,000 | 3,000 |
| CMSi Software & Training | 423 | 423 |
| Memberships/Subscriptions | 1,500 | 100 |
| Small tools and equipment (under £100) | 800 | 800 |
| Vehicle expenses including repairs | 8,000 | 8,000 |
| Machinery repairs | 1,000 | 1,000 |
| Small machinery capital | 1,000 | 1,000 |
| Large machinery capital | - | 110,000 |
| VAT | 35,500 | 32,965 |
| | Budget | Budget |
| | 2017 | 2018 |
| | £ | £ |
| TOTAL BUDGETED CS EXPENDITURE | 591,525 | 548,971 |